



CHINA
EXPORT
FINANCE



**“To know
the road ahead...”**

...ask those coming back" Ask us

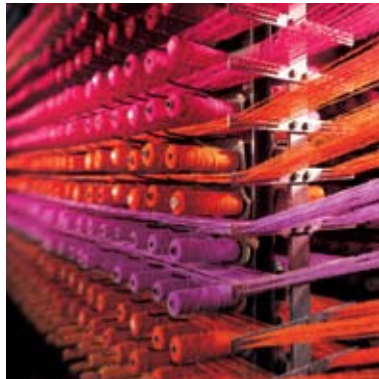
feel right at home

With our Asian expertise and offices across China we give you access to invaluable local knowledge.



level pegging

All the advantages of importing from China, with credit terms you would expect in the West.



Importing from China?

Are you getting the credit terms and the service you want? As an Importer you will already know Manufacturers don't often offer open credit to western Buyers. At China Export Finance (CEF), we provide a solution that gives you trade finance and related services to secure you the credit terms you need. Our offering is unique in this marketplace.

perfect pair

We take care of the finance in China, while you take care of your business at home.





information at your fingertips

Expertise gained from trading daily with Asian markets allows us to show you how and where savings can be made.

The problem

Chinese Suppliers rarely offer open credit terms to western Buyers, but expect a Letter of Credit or advance payment to finance the production process and reduce their risk. This presents a problem for you as an Importer; it results in high working capital requirements, straining your cash flow and burdening your balance sheet before your goods are even shipped.

Our solution

CEF is positioned to offer a solution to this problem. CEF will negotiate and make payments directly to the Supplier against invoices and shipping documentation, and give you, the Buyer, credit for manufactured goods for periods up to 90 days from the Bill of Lading date. In short, we'll take care of the finance in China, while you take care of your business at home.

Is there a risk?

CEF does not require any collateral to support the credit period. This greatly reduces the risk to your business, increases your borrowing potential and strengthens your buying power. This could result in you importing higher volumes, at more favourable prices from your Suppliers.

Stay ahead of the game

With offices covering all of China, we can monitor the performance of Manufacturers on the ground, ensuring they meet their end of the deal. We trade with Asian markets on a daily basis, so we can show you where and how savings can be made. This expertise drives down your costs, and gives you invaluable local knowledge and representation at every stage of the game.

What else can we help you with?

CEF also gives you access to a range of additional services to support your business interest - large or small - in the Far East. These include but are not limited to:

Logistics and cargo protection

Product inspection

Just ask

We'll be delighted to talk to you about our service, whether you are currently doing business in the Far East or not. We can simply give you advice, or, provide trade finance for your entire portfolio of Exporters (see our Preferred Supplier Support Program for more details). Just call or click and we'll be happy to help.

Email enquiries@chinaexportfinance.com

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